

NECCA

New England Corporate Counsel Association, Inc.

March 2010 Seminar
Wednesday, March 3, 2010
10:00 a.m. to 12:00 noon

REAL ESTATE LAW IN THE BRAVE NEW WORLD

Presenters:

Michael J. Moran, Esq., Cecilia T. Gordon, Esq.

Goulston & Storrs

Program

Anyone who reads the papers knows that the real estate industry has undergone fundamental changes over the last two years. The news is full of what this has meant for owners and developers, lenders and investors. But what do these changes mean to you and to your bottom line? Join us for an exploration of the real-world impact on corporate users of real estate.

Topics will include the following:

Leasing:

- What a tenant's leasing market means for you
 - In your existing lease
 - In a new lease
- What to really push for in a lease where you're not the 600 lb. gorilla
- "Green" leasing – what's all the fuss about? What do you really need to know?
- Implications of landlord bankruptcy

Construction:

- How to control construction costs for lease build-out and alterations
- Do you need a separate architect's contract, or is design-build the way to go?
- "Green" design and construction: what you want, what your landlord does or doesn't want, and how to make peace between them

Best Western TLC, 380 Winter Street, Waltham, Massachusetts, (781) 890-7800
Seminar: 10:00 a.m.-Noon Social Break: Noon-12:30 p.m. Lunch Served at 12:30 p.m.

Reservations Required

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